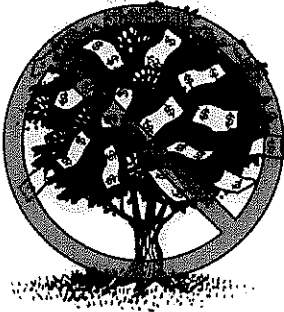


UNITE HERE MAY CALL FOR A BOYCOTT OF THE HILTON VANCOUVER WASHINGTON

Before you decide whether to support that activity, you should know what a boycott is and how it may affect your hotel, and more importantly you and your family.

What is a Boycott?



When a hotel is under a boycott, the union requests and sometimes pressures customers of the Hotel, including individuals, groups and conventions, to not stay at or visit the property. They also request that groups and other guests cancel future and current reservations. The union apparently believes that such activity would force the Downtown Redevelopment Authority (DRA) to come up with the **1.1 million dollars** the union has demanded for increases in the first year of the contract.

Despite the **FACT** that this money is not available.

What Does A Boycott Mean To The Hotel?

A Union boycott could have a major negative impact on the Hotel / Convention Center:

- Revenue used to pay its debt and Team Members' wages and benefits would be lost.
- The hotel / convention center could eventually go into default, be converted to an office building or even **BE CLOSED!**

What Would A Boycott Mean To Our Team Members and Their Families?

A successful UNION boycott could have these consequences:

Servers - fewer customers, fewer tips, fewer hours...LESS MONEY

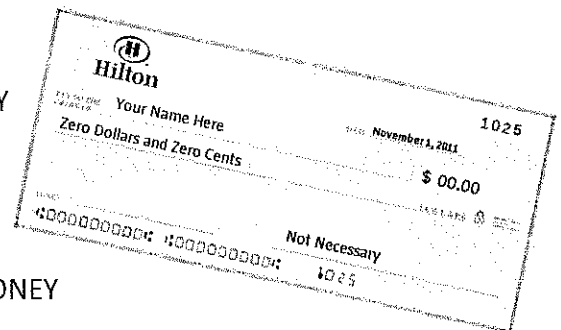
Cooks - fewer customers, fewer hours...LESS MONEY

Banquets - fewer banquets, fewer hours...LESS MONEY

Bell / Valet - fewer customers, fewer tips, fewer hours...LESS MONEY

Room Attendants - fewer rooms to clean, fewer employees working...LESS MONEY

All Employees - fewer customers, fewer employees working...LAYOFFS



THESE ARE THE FACTS!!

We believe if you consider these facts, you will come to the only rational conclusion

A BOYCOTT DOES NOT MOVE US TOWARDS A NEW AGREEMENT,

IT ONLY HURTS US ALL!

